



# Let us help you get immediate value from Adobe Document Cloud transactions.

*With Adobe Document Cloud, you get more than just automated signing. You get error-proof workflows, increased cloud mobility, self-service forms, and more. Plus—Adobe provides a team of specialists dedicated to your success. When you're an Adobe Document Cloud customer, you'll have the support of a Digital Transformation Consultant who will work with you to understand the unique needs of your company.*

## Take the first step with your Digital Transformation Consultant.

From sales and supplier contracts to onboarding documents and NDAs—your Digital Transformation Consultant\* will help identify how digital processes and electronic signatures will transform your business. They'll meet you at your office to:

- Help you discover where to implement Adobe Document Cloud transactions.
- Hold a working session to discover where in your organization Adobe Document Cloud can make an impact.
- Help set short- and long-term goals aligned with your business needs.
- Define specific use cases for implementing e-signatures and approval workflows by asking questions such as:
  - *Where are manual processes slowing down approvals and workflows in your business?*
  - *How and where could electronic signatures transform your company?*
  - *Where have delays in document workflows resulted in lost time, revenue, or opportunities?*

## Connect with the people who will set you up for success.

Once your Digital Transformation Consultant has helped you prioritize and identify next steps, you'll meet with your Customer Success Manager (CSM)† and onboarding specialist. They'll help you get started on your initial e-signing process.

Your onboarding specialist will discuss your use case goals and objectives, work with you on a deployment strategy, and introduce you to useful training, tools, and Adobe learning resources.

After your onboarding specialist helps you deploy your first use case, your CSM will show you how to maximize the benefits of your investment. Your CSM will be your trusted advisor as you continue with Adobe Document Cloud.

Adobe Document Cloud gives you the power to improve workforce productivity, speed business processes, and increase customer satisfaction. You get all that, plus a team committed to helping guide you every step of the way.

**Contact your Adobe Sales Representative to get started today.**

\* Digital Transformation Consultants are available at no extra charge for customers with Enterprise Term License Agreements who purchase the Document Cloud for Enterprise plan, which includes both Adobe Acrobat and Adobe Sign licenses.  
† Customer Success Managers are available at no extra charge with Document Cloud for Enterprise, Adobe Sign Business, and Adobe Sign Enterprise plans.