

## SOLUTION BRIEF

# The all-in-one PDF and e-signature solution for business.

## The challenge.

Many teams today are departmentally siloed, increasingly remote, and busier than ever. Their outdated tools and tech stacks aren't fully supporting the shift to the new hybrid work environment.

Modern organizations can't afford to juggle multiple document applications that are often hard to use, especially when collaborating with colleagues. Workflows are delayed and disconnected, costing teams time and money.

Today's teams are looking for a flexible, secure, all-in-one document solution to create and [edit PDFs](#), collaborate with others, and manage [e-signatures](#) to save time and accelerate their business.

## The opportunity.

Amid dramatic workplace changes and ongoing digital transformation, documents remain essential to how work gets done, spanning nearly every organizational function and process. PDF is the number one business file format. PDF documents are vehicles of precious data and revenue generation—and signatures within them provide authority and advancement to every deal and project.

When you have a single digital document solution that delivers intuitive integrations, trusted security, and powerful PDF and e-signature capabilities, you can consolidate tools and extend your tech stack, enabling employees to work more productively and your business to grow faster.

## The solution.

Adobe Acrobat Pro is the integrated, secure, all-in-one PDF and e-signature solution that gives you effortless productivity to move your business faster.

By streamlining employee workflows and customer interactions with Acrobat Pro, you can reduce silos and help-desk calls, eliminate manual tasks and paper-based processes, manage IT costs better, and bolster security and compliance.

With integrations into everyday productivity applications like Microsoft 365 and Teams, Acrobat Pro empowers employees to operate confidently in the flow of work and get more done in the apps they already use. Acrobat Pro has evolved significantly in recent years to support modern work that is cross-functional, cross-device, and fast-paced.

# Built for business.

## Acrobat Pro top capabilities.

### Integrations:

- Work on PDFs, send for e-signatures, and track status directly from Microsoft 365 apps.
- Save work and take PDF actions in OneDrive, SharePoint, Google Drive, Box, and Dropbox.

### Productivity and collaboration:

- Create, edit, comment on, sign, convert, organize, share, review, redact, and protect PDFs with a single best-in-class solution.
- Work from anywhere via desktop, Adobe web, and mobile apps like Adobe Acrobat Reader.
- Scan personal and professional documents on mobile devices to create fillable, editable digital forms with Adobe Scan.
- For IT leaders, manage subscriptions, licenses, and software updates via the Adobe Admin Console.

### PDF and e-signature, all in one:

- Send unlimited legal e-signatures without ever leaving Acrobat Pro.

## Teams want better.

A 2021 study concluded that in today's hybrid environment, employees and business leaders want better tools and more time for meaningful work:

- **32%** believe their workweek is spent on unimportant tasks like managing files, filling out forms, and wrangling signatures.
- **91%** are interested in tools to make tasks or processes more efficient.

Source: "The Future of Time," a global study fielded by Adobe Document Cloud, 2021.

## The speed advantage.

When e-signing within Adobe Document Cloud, which includes Acrobat and Acrobat Sign, organizations can experience:

- **30%** faster transactions
- **50%** more digital enrollments
- **519%** return on investment

Source: "[Adobe Acrobat Sign Integrated with Acrobat Drives Better Business Value](#)," a commissioned study conducted by Forrester Consulting on behalf of Adobe, January 2022.



We now have one centralized place to create and retain all documents for smoother transactions. It [used to] take several days to get signed paper copies back, but now we have them in minutes.

**Korri Adams**

Director of Global Vehicle Sales Operations, Ryder

# One solution, all departments.

Teams across the business can accelerate digital processes with Acrobat Pro:

- **IT:** Budget approvals, asset management, vendor agreements
- **HR:** New hire packages, benefits enrollment, NDAs
- **Sales:** Proposals, contracts
- **Procurement:** Vendor agreements, contracts, SOWs
- **Legal:** Contracts, compliance agreements, inspections
- **Finance:** Payroll processes, budget approvals, invoices



Managing licenses has become much easier than before. The centralized management of user IDs and other systems through a single sign-on is also a big advantage.”

**Tomomi Mochiyama**

Manager, Information System Department, “K” Line Logistics

## Adobe can help.

The global gold standard for document management, Adobe is deeply invested in innovating and automating PDFs—the digital bedrock of business—to help organizations succeed today and prepare for tomorrow. Operate in the flow of work with Acrobat Pro, the all-in-one PDF and e-signature solution built for business.

Shop now

Learn more

Contact us

### Sources

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[“The Future of Time,”](#) a global study fielded by Adobe Document Cloud, 2021.

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