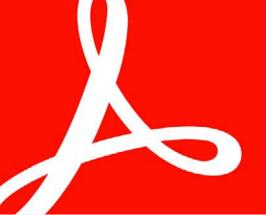


## Transform government service delivery with Adobe Acrobat Sign.

Accelerate signature processes and deliver cost-effective digital services with trusted, legal electronic signatures.



## **₱DC** Adobe named a Leader in Worldwide eSignature Software

Federal, state, and local governments are continually looking for ways to improve citizen services and boost efficiencies. With increased pressure to drive digital transformation or comply with federal mandates like the U.S. 21st Century Integrated Digital Experience Act (IDEA), agencies are taking a fresh look at the powerful benefits of using electronic signatures (e-signatures) to replace time-consuming, paper-based signing with secure, all-digital experiences that are fast, efficient, and mobile friendly.

### Automate signing and approvals across agencies and departments.

Adobe Acrobat Sign helps you digitize entire signing processes, from document creation, collaboration, and execution to archiving and management—speeding signature workflows and reducing costs. With Adobe Acrobat Sign, you can reduce signing and approval processes from days to minutes, improve efficiency, and let people sign with ESIGN Act-compliant e-signatures anywhere, on any device. Governments choose Acrobat Sign to automate signing processes because of its intuitive user experience, robust capabilities, and strong security, as well as its flexible APIs and turnkey integrations.



#### Adobe Acrobat Sign can speed every agency and department's processes, such as:

- Licensing and permits
- Benefits enrollment and administration
- Self-service forms
- RFPs and contracts
- Expense reporting
- Service registration
- · Hiring and onboarding
- Travel reimbursements
- Court orders and incident reports
- Inspections and audits
- Supplier and lease agreements
- · Interagency agreements

#### **Adobe Acrobat Sign includes:**

- · Legal, trusted e-signatures
- · Support for certificate-based digital signatures
- · Administration and workflow control
- · Prebuilt integrations and APIs

#### Create exceptional experiences for everyone.

With Adobe Acrobat Sign, you can send digital documents for e-signature with a single click, and recipients can sign documents from anywhere using a web browser or mobile device. Documents are protected with strict security measures and can be accessed, tracked, and managed from anywhere in real time.

With Acrobat Sign, you can:

- Prepare documents for signature—Quickly turn paper, Microsoft 365 documents, or static PDF forms into fillable, signable forms with the help of artificial intelligence, powered by Adobe Sensei.
- Request signatures from others—Send to one or more recipients, in any order. With a few quick clicks, they can review and e-sign—anytime, anywhere, on any device.
- Track and manage—Track document status in real time. Get notified when people sign. Send reminders and maintain an audit trail automatically.

- Send a single document to many people—Each recipient gets a personalized version to sign.
- Work from favorite applications and devices—Work conveniently from web or mobile, or work from other applications—including Adobe Acrobat DC and Microsoft 365.

Adobe Acrobat Sign automates e-signature processes, including:

- Embedding signable forms into a web page—Post signable
  documents or forms on internal or public-facing websites so
  that employees or constituents can sign agreements easily—
  and you can route for countersignatures, if needed.
- Extending existing business systems with e-signatures
  - Easily add e-signatures using our turnkey integrations for leading applications, including Microsoft SharePoint, Salesforce, ServiceNow, Workday, and more.
  - Use our flexible APIs to incorporate e-signatures into your enterprise systems and applications.
- Simplifying and speeding signature workflows—Use intuitive visual design tools to create easy-to-follow custom workflows with templates or deploy standalone, self-serve web applications for signature-based business processes.
- Adding multifactor authentication to e-signature workflows—Choose from a variety of methods, ranging from simple passwords to driver's license or passport image validation.
- Including both citizen and employee signatures—
   Combine e-signatures with new or existing employee signature methods, including digital signatures that work with pre-issued IDs like PIV or CAC cards.

# Thanks to Adobe Acrobat Sign, the State of Hawaii reports:

- US\$5 million in savings over 2 years on paper, printing, and labor costs
- 24,000 fewer pages of printed paper per day
- 12-day reduction in service approval time from 2 weeks to 2 days
- · Flexible APIs and turnkey integrations

"Through our strong partnership with Adobe, we're transforming how government works to provide citizens with faster, more effective services."

**TODD NACAPUY,**Former Chief Information Officer,
State of Hawaii

# E-signatures dramatically reduce costs and turnaround time while providing experiences that delight citizens and employees alike.\*



30% faste

Transaction speeds



US\$21.5 million

In savings (present value)



Over three years

<sup>&</sup>quot;The Total Economic Impact of Adobe Acrobat Sign," a commissioned study conducted by Forrester Consulting on behalf of Adobe, January 2022.

#### Work with the digital document leader.

From the global leader in secure digital document solutions for more than 20 years, Adobe Acrobat Sign is trusted by federal, state, and local agencies across the United States and is used by more than 75% of Fortune 100 companies in the private sector. By removing the friction and delays created by paper-based signatures, Acrobat Sign helps government agencies and departments of all sizes streamline services—providing their staff and citizens with efficiency gains and better signing experiences while reducing the costs and resources involved with signature processes.

Use Adobe Acrobat Sign to:

- Accelerate critical signing processes—Acrobat Sign saves time and money by reducing or eliminating manual or paper-based processes—plus the cost, errors, and delays that go with them. Real-time tracking and management increase process transparency, improve turnaround times, and free your employees to focus on more important tasks.
- Create exceptional signing experiences—Adobe solutions
  transform federal, state, and local government services with
  fast response times and speedy signing processes. Sign from
  anywhere without printing or faxing documents, installing
  software, creating new logins, or scanning anything. Entire
  signing processes can be completed in just minutes from
  start to finish.
- Make it mobile for millennials—Millennials want to stay
  productive wherever they go. Using a smartphone or tablet,
  they can access stored documents, collect signatures in
  person, send documents for signature electronically, and
  manage the signing process quickly and easily.

# Adobe named a Leader in the IDC MarketScape: Worldwide eSignature Software<sup>†</sup>



"Consider Adobe if you are looking or a robust, global, enterprise-class signing solution that can be integrated with a broad range of applications and support a large number of use cases."

The Iowa Economic Development Authority (IEDA) had Adobe Acrobat Sign on its road map for a while, but due to COVID-19 the agency moved up its plans. The Acrobat Sign team helped IEDA stand up a new implementation and support their grant program in record time.

• Protect sensitive information and transactions—Backed by hundreds of security features, processes, and controls, Acrobat Sign is certified compliant with rigorous security standards, including SOC 2 Type 2, ISO 27001, FedRAMP Tailored, and PCI DSS Industry. Acrobat Sign can also be configured to support compliance with industry-specific regulatory requirements, such as HIPAA, FERPA, GLBA, and FDA 21 CFR Part 11.

To learn more about how Adobe Acrobat Sign can benefit your agency or department, contact your Adobe sales representative today.

#### For more information

https://adobe.com/go/adobesign-gov



<sup>†</sup> IDC MarketScape: Worldwide eSignature Software 2021 Vendor Assessment, Doc # US46742320, September 2021.